

O.B. "Barney" Upton, III, SIOR

Broker Associate

DRE License # 00404021

Prior to joining Baxley Properties, Inc. in January 2007, Barney spent the preceding twenty-five years with Cushman & Wakefield, Inc., based in San Francisco, serving as a broker and in leadership positions including Executive Vice President and head of U.S. Industrial Brokerage, and Executive Vice President and head of Global Corporate Services. He was a member of the company's Board of Directors, Executive Committee, and Global Management Committee.

Actively engaged in industrial and office real estate brokerage since 1970, Barney has extensive experience representing a broad spectrum of corporate, institutional and private investor clients with new site or facility acquisition, surplus property disposal, land assemblage for development, new development project marketing, financing and investment property sales.

Barney is a member of the Society of Industrial and Office Realtors (SIOR) and has served as President of the Northern California Chapter. As a member of the Urban Land Institute (ULI), he has served on the Industrial and Office Park, and Corporate Real Estate Councils. As a member of CoreNet Global and its predecessor, the International Development Research Council (IDRC), he served on the Research Foundation Board of Directors, as Co-Chair of the Leadership Development Committee and on the Financial Review Board. In addition, he served as a member of the Board on Certification for Corporate Real Estate (BCCR) Board of Directors.



47,880 sq. ft. industrial building sale – 19531 McLane St., Palm Springs
34,200 sq. ft. industrial building lease - 19533 McLane St., Palm Springs
13,465 sq. ft. office/showroom (4 leases) – 73800 Dinah Shore Dr., Palm Desert
11,300 sq. ft. industrial building sale – 979 S. Gene Autry Trl., Palm Springs
48,363 sq. ft. industrial buildings (8 leases) – Madison Street Business Center, Indio
2,088 sq. ft. office lease – 42575 Melanie Pl., Palm Desert
1,705 sq. ft. office lease – 340 S. Farrell Dr., Palm Springs
11,150 sq. ft. industrial building lease – 72215 Woburn Ct., Thousand Palms
20,520 sq. ft. industrial building lease – 19533 McLane St., Palm Springs
1,391 sq. ft. office condominium sale – 73700 Dinah Shore Dr., Palm Desert
14,338 sq. ft. industrial building lease – 82775 Market St., Indio
1,819 sq. ft. office lease – 72650 Fred Waring Dr., Palm Desert
5,596 sq. ft. industrial building lease – 73806 Dinah Shore Dr., Palm Desert
11,865 sq. ft. industrial building sale - 73605 Dinah Shore Dr., Palm Desert
7,392 sq. ft. industrial building (3 leases) – 46341 Commerce St., Indio
6,086 sq. ft. office/flex (2 leases) – 73700 Dinah Shore Dr., Palm Desert
4,429 sq. ft. industrial building lease – 77824 Wolf Rd., Palm Desert
1,250 sq. ft. office lease – 72650 Fred Waring Dr., Palm Desert
8,238 sq. ft. industrial building lease – 42929-33 Madio St., Indio
9,353 sq. ft. industrial building lease – 34330 Gateway Dr., Palm Desert
5,000 sq. ft. industrial building lease – 77588 El Duna Ct., Palm Desert
4,896 sq. ft. industrial lease – 63758 Orr Wy., Palm Springs
8,357 sq. ft. office (2 leases) - 36919 Cook St., Palm Desert
2,150 sq. ft. office condominium sale - 73700 Dinah Shore Dr., Palm Desert
13,000 sq. ft. industrial building lease - 45585 Commerce St., Indio
11,474 sq. ft. industrial building lease - 34550 Spyder Circle, Palm Desert
3,043 sq. ft. industrial/flex sale - 73700 Dinah Shore Dr., Palm Desert
8,400 sq. ft. industrial building lease - 81824 Trader Pl., Indio
7,100 sq. ft. industrial building lease - 1130 N. Valdivia Wy., Palm Springs

48,363 sq. ft. industrial building sale (8 bldgs), Madison Street Business Center, Indio
29,062 sq. ft. industrial building lease - 63665 19th Ave., Palm Springs
8,493 sq. ft. office lease 75280 Hwy 111, Indian Wells
6,785 sq. ft. office lease 36947 Cook St., Palm Desert
3,043 sq. ft. office condominium sale - 73700 Dinah Shore Dr., Palm Desert
5,118 sq. ft. industrial building sale - 42929 Madio St., Indio
1,986 sq. ft. office lease, 74770 Hwy 111, Indian Wells
25,439 sq. ft. industrial building lease - 82611 Fleming Wy., Indio
7,525 sq. ft. industrial building sale - 42921 Madio St., Indio
6,915 sq. ft. industrial building sale - 42925 Madio St., Indio
10,800 sq. ft. industrial building lease - 83930 Dr. Carreon Blvd., Indio
4,987 sq. ft. industrial building lease - 73808 Dinah Shore Dr., Palm Desert
2,150 sq. ft. office condominium sale - 73700 Dinah Shore Dr., Palm Desert
5,118 sq. ft. industrial building sale - 42941 Madio St., Indio
5,000 sq. ft. industrial building lease - 77519 El Duna Ct., Palm Desert

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